

Company Matchmaking Sheet

Company Name:	Banke Accessory Drives ApS
Address:	Nordborgvej 81, Industriparken E14-N12, DK-6430 Nordborg
Web Address:	www.banke.pro
Industry:	Automotive, Machinery, Mechatronics, Electric Vehicles
Products/Services:	Electric power take offs (E-PTO) Electric Power Drives, Modular Drive Systems, Electric powered accessory drives for heavy vehicles, replacing diesel powered accessory drives.
Year founded:	2010
Employees:	7
Special competencies:	Lithium-Ion Battery Management Systems. High voltage / High Current battery charging and DC/AC inversion. Motor management of battery powered vehicles.
What is unique:	Unique combination of experience, knowhow, and access to collaboration network cluster of related special competencies.
Matching:	Manufacturers / OEMs of Implement Carriers ("Spezialfahrzeuge") (e.g. Hako, Multicar, ...) Power electronics manufacturer for mobile applications (e.g. Schwarzmüller inverters, RTI, ...) Large Crane manufacturer (e.g. Liebherr, Hiab, ...) LKW Truck OEM (e.g. MAN, Mercedes, ...) Manufacturers looking for lithium-ion battery technology competences Electronics manufacturers.
Available for meeting / represented by	CEO and CTO



Company Matchmaking Sheet

Company Name:	DAVINCI development a/s
Address:	Hedegårdsvej 9, DK-7190 Billund
Web Address:	www.davinci.dk
Industry:	Manufacturing
Products/Services:	Engineering Services, Mechanical Engineering
Year founded:	2000
Employees:	32
Special competencies:	Product Development, CAD, 3D-Visualization, Rapid Prototyping, Rapid Manufacturing
What is unique:	Typical Danish Design competence: elegant, intuitive, ergonomic, appealing
Matching:	Machinery manufacturers (OEM) from all industries applying mechanical engineering in product development (automotive, aero-space, medico, cleantech, consumer electronics, ...)
Available for meeting / represented by	CEO



Company Matchmaking Sheet



Company Name:	Easyfood A/S
Address:	Albuen 39, DK-6000 Kolding
Web Address:	www.easyfood.dk
Industry:	Convenience Food
Products/Services:	Bakery with automation and essential certifications. The products range from bread, cakes, healthy snacks and meal solutions
Year founded:	2000
Employees:	100
Special competencies:	It is about developing product combinations – concepts that are able to meet the demand of both the end-users and our customers in the distribution link.
What is unique:	The product development department is a key factor in the continued efforts to develop better products.
Matching:	Distributors of convenience food at the foodservice sector (bakerys, sandwichproducers etc.) Resellers and food chains, selling convenience food within the bakery/sandwich field directly to the endcustomers (fx. gas stations, convenience kiosks, bakerys, cafeterias, reataurants, hotels etc.)
Available for meeting / represented by	Head of Sales and Marketing

Company Matchmaking Sheet

Company Name:	FlowIT A/S
Address:	Vindegade 75-77, 1. sal
Web Address:	www.flowit.dk
Industry:	ICT, Software
Products/Services:	Customer specific solutions as well as standard products that enhance the use of Microsoft SharePoint
Year founded:	1999
Employees:	20
Special competencies:	Project and Proces Management; Business Proces Management; Project Workflow Management; PM standards (e.g. PRINCE2, IPMA, ...)
What is unique:	Business Process and Project Management competence and experience from a large range of industries
Matching:	Microsoft, MS SharePoint systems integrators, distributors, BPM/ERP consultants
Available for meeting / represented by	CEO



Company Matchmaking Sheet

Company Name:	Invector (formerly HNH)
Address:	Lindbækvej 9 – Vollerup, 6400 Sønderborg
Web Address:	www.hnh-sonderborg.dk
Industry:	Transport systems and materials handling
Products/Services:	Conveyer and components for fully automatic internal logistics.
Year founded:	2003
Employees:	20
Special competencies:	Creating flow in companies' internal transport and handling tasks. Development and manufacture of fully automatic storage system for physical components, like battens of wood or metal up to a length of 6 meters.
What is unique:	Focus on reducing time lost during internal handling and transport, in order to maximize flow and throughput in manufacturing.
Matching:	Companies who produce or handle wood or metal profiles in their production process. Manufacturers of building components, e.g. window profiles.
Available for meeting / represented by	CEO



Company Matchmaking Sheet

Company Name:	Medarbejderferie ApS
Address:	Nørregade 61, DK-6600 Vejlen
Web Address:	www.medarbejderferie.net
Industry:	Business Services
Products/Services:	Outsourced, IT-based business service aimed at Human Resources Departments for Benefit Management in large enterprises. Also applicable for syndication to Event Agencies.
Year founded:	2003
Employees:	2
Special competencies:	Web 2.0 based Software as a Service (SaaS) that integrates with corporate infrastructures and HR business processes
What is unique:	Benefit and Incentive Management for employees, based on a Danish employment culture supporting a healthy work-life balance
Matching:	Mid-sized and large organizations with a large number of employees and workers, as well as large event and travel agencies.
Available for meeting / represented by	CEO



Company Matchmaking Sheet

Company Name:	Medisat A/S
Address:	Rugårdsvej 55, DK-5000 Odense C
Web Address:	www.medisat.dk
Industry:	Medical Mevices (Telemedicin) - supplier to the Danish healthcare system
Products/Services:	“The Patient Briefcase” - The Patient Briefcase makes it possible to discharge patients with, for example, COPD (Chronic Obstructive Pulmonary Disease) earlier in the process and move a part of the treatment to their own doorstep.
Year founded:	2002
Employees:	8 (2011). Expectations for 2012: 30
Special competencies:	<p>The Patient Briefcase is ideal for the chronic sick, for example COPD-patients, heart-patients, diabetics and people with asthma, as this group of patients often experience frequent and long-term submittance to the hospital. Presently, The Patient Briefcase is in action with COPD-patients and a project for heart-patients is underway.</p> <p>For more information please see: http://www.youtube.com/watch?v=v4Ny5OrRM0o</p>
What is unique:	The Patient Briefcase has in the periode of 2007-2009 received clinical documentation.
Matching:	Hospitals, experts within the field of Chronic obstructive pulmonary disease, people who know the German health care system.
Available for meeting / represented by	CEO



Company Matchmaking Sheet

Company Name:	Rose Technology A/S
Address:	Ellegårdvej 36, DK-6400 Sønderborg
Web Address:	www.rosetechnology.dk
Industry:	Engineering Services
Products/Services:	Development and engineering of electronics and semiconductors, including Embedded Systems for industrial, automotive, cleantech and medico applications
Year founded:	1995
Employees:	15
Special competencies:	Deep knowledge of multiple programming technologies
What is unique:	Experience with a wide array of industries
Matching:	<ol style="list-style-type: none">1. OEM for 3rd party embedded systems and electronic solutions2. Engineering Service Providers for partnering
Available for meeting / represented by	CEO



Company Matchmaking Sheet

Company Name:	Safecall Denmark ApS
Address:	Sdr. Tingvej 10, DK - 6630 Rødding
Web Address:	www.safecall.dk
Industry:	Medical Devices (Telemedicine) - supplier to the Danish healthcare system
Products/Services:	GPS tracking system for demented and handicapped people. Door alarm systems for wandering patients.
Year founded:	2005
Employees:	4 (2011)
Special competencies:	The tracking system will provide the patients and their families with a more well being and safe life. Low price – movable - Wandering alert system.
What is unique:	With the use of this GPS tracking systems the patients is given the freedom to stay longer in their own houses before moving to a care home. The implementation of the system has proven to cut down the public expenses.
Matching:	Home care centers, municipalities, distributors of emergency call systems for the healthcare sector and organizations within the home care industry (e.g. Alzheimer associations and accociations for demented people.)
Available for meeting / represented by	CEO



Company Matchmaking Sheet

Company Name:	Scape Technologies A/S
Address:	Kochsgade 31C, 3. sal
Web Address:	www.scapetechnologies.com
Industry:	Automation (Bin-picking) Software for industry robots
Products/Services:	Scape has developed the worlds first Bin-Picker robot as off-the-shelf item.
Year founded:	2004
Employees:	12
Special competencies:	Reliable Bin-picking of Randomly located Parts.
What is unique:	Scape Technologies works closely with integration companies to provide state of the art bin-picking robots for flexible feeding systems.
Matching:	Industry within metal, automobile, automation, robot and vision
Available for meeting / represented by	CEO and CTO

